

GANESH NAZIRKAR

Salesforce consultant

2+ Years Experienced | Salesforce.com

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CAREER SUMMARY

Certified Salesforce Administrator and Platform Developer - 1 with 2+ year of IT experience, good communication and leadership skills and ability to perform well in a fast-paced business environment.

In-depth knowledge of business across domains with specialized skills in designing highly efficient end-to-end CRM solutions. Performance-driven and hard-working with strong technical and functional expertise and a track record of success in leveraging the Salesforce platform to provide organizations with capabilities, functionality, process builder automation, flows and reports. Experience in designing, developing and implementing applications like Sales, Marketing, Partner Portal, and Service and Support modules. Worked on various Salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards.

TECHNOLOGIES EXPERTISE

- Tool - Data loader, Copado for Deployment, Baganiser tool

SALESFORCE PROJECTS & LIVE PROJECTS

- Designed and developed multiple complex solutions during the training period.
- Worked on Northavalon Google Project with Gforce team.
- Worked on IT service Management System Salesforce Project.
- Worked on Sales cloud, Service cloud and Customer Community cloud Salesforce Project.

SALESFORCE CERTIFICATIONS, BADGES & SUPER BADGES



- ✓ Salesforce Certified Administrator
Mar 2022 (ID-2164219)
- ✓ Salesforce Certified Platform
Developer – 1
Apr 2022 (ID-2179924)



1. <https://trailblazer.me/id/gnazirkar2>
2. Business administration Specialist
3. Lightning Experience Reports & Dashboards Specialist
4. Security Specialist
5. Lightning web component Specialist
6. Process automation specialist
7. Apex Specialist
8. App customization specialist

SALESFORCE EXPERIENCE

Salesforce Consultant | Stratos Studios Pvt Ltd (Mind tree –Google Client)
DECEMBER 2021 – PRESENT

- Working in Mind tree for Google gExchange project.
- Responsible for case management to support Google clients, Google clients are working more than 100+ orgs so they need daily support for the all Orgs and it is done through cases
- Responsible for Site change (You tube, gExchange site) request which is received from cases.
- Working for 14 days sprint planning with BA and adding some user stories and Bugs with story points.
- Working knowledge on Copado tool which is used for Deployment of user stories from lower environment to higher environment.
- Copado tool work – Committing the changes, validating the changes, Running Static code analysis to check at least 95% code coverage, gerrit review to raise CL for +1 and +2 approval, writing Steps to produce, changing status of the stories.
- Working on Bugariser tool which is used for bug tracking purpose. Sometimes created the bugs for GMR (Google email relay) to whitelisting the IP addresses by adding it in cider.
- Responsible for monthly activity excel manual work and Data import wizard used to maintain Hub dashboard to show exact active and decommission orgs (100+ Google orgs)
- Handling Decommission request through Bugariser tickets monthly activity and decommission the orgs as per request.
- Supporting QA team and daily meeting with QA team to check each user story status.
- Responsible for the set-up, configuration and maintenance of the company's Salesforce application.
- Designed and implemented custom business solutions that are based on cloud-based business applications, specifically on Salesforce platform.
- Proactively took part in documenting business requirements, process flows, specifications, application design, configuration, testing and deployment.
- Designed business processes automations based on the Salesforce Platform.
- Responsible for assignment of the task among the team.

OTHER+ SALESFORCE EXPERIENCE

Design Engineer | GNS engineering India PVT.LTD.
APRIL 2018-DECEMBER 2021

- Worked on one 'IT service company' start-up project implemented Sales and service Cloud.
- Developed and used Custom Objects, Custom Fields, Site development and added web to lead form on site, Service site development added web to case on site, Validation rule, Automation through Flow, Relationships between objects, Rollup summary etc.
- Created Profiles and permission as per requirement.
- Designed BS-VI exhaust system (Daimler trucks) currently working projects on Mercedes Benz, Bharat Benz and fuso Heavy duty trucks and Medium duty trucks as well as busses
- Provided global support to Brazil and USA team
- Provided Design support to our manufacturing team which is in Chennai.
- Handled DAIMLER customer and provide good design skills to customer and handle supplier.

- Worked on Mechanical project sand reclamation, pinning cooling System.
- Created Furnace design standard machine and fabrication work in NX software

EDUCATION QUALIFICATION

Degree:	Bachelors of Engineering,
College/Institute:	Dhole Patil College of Engineering Pune
Stream:	Mechanical
Year of Passing Out:	2015
Marks Scored:	61%

PROFESSIONAL SKILLS

- CRM Business processes re-engineering and solution designing
- Requirement gathering and gap analysis
- Exceptional time management
- Good team management and leadership qualities
- Data management and data modelling
- Strong communication skills